B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 084 are listed below

The SINS for schedule number 084 are listed below		
SIN#	SIN Title	Total Sales in \$
246 01	Smart Buildings Systems Integrator	\$0
246 20 1	Miscellaneous Alarm and Signal Systems. Process	\$320,156
	Monitoring/Fault Reporting Devices or Systems - SUBJECT	-
	TO COOPERATIVE PURCHASING	
246 20 2	Miscellaneous Alarm and Signal Systems - SUBJECT TO	\$273,216
	COOPERATIVE PURCHASING	
246 20 3	Miscellaneous Alarm and Signal Systems. Audible/Visual	\$4,836,880
	Warning/Signaling Devices - SUBJECT TO	
	COOPERATIVE PURCHASING	
246 20 4	Miscellaneous Alarm and Signal Systems. Warning System	\$888,175
	Devices (Patient/Detainees) - SUBJECT TO	
	COOPERATIVE PURCHASING	
246 23	Anti-Theft Material Alarm Control Systems for Detection of	\$20,396
	Property - SUBJECT TO COOPERATIVE PURCHASING	
246 25	Fire Alarm Systems - SUBJECT TO COOPERATIVE	\$4,140,482
	PURCHASING	
246 35 1	Access Control Systems, Door entry control by card	\$26,149,595
	access, magnetic proximity - SUBJECT TO	
	COOPERATIVE PURCHASING	
246 35 2	Access Control Systems, Door entry control by touch	\$2,802,216
	access, dial, digital, keyboard, keypad - SUBJECT TO	
	COOPERATIVE PURCHASING	
246 35 3	Access Control Systems, Parking Access Control -	\$1,426,949
	SUBJECT TO COOPERATIVE PURCHASING	
246 35 4	Access Control Systems, Emergency exit door	\$702,900
	access/alarm systems for security and/or fire safety -	
	SUBJECT TO COOPERATIVE PURCHASING	
246 35 5	Access Control Systems - Vehicle Arrest/Security	\$9,576,669
	Barrier/Barricade/Bollard Systems, Decorative Barrier	
	Planters - SUBJECT TO COOPERATIVE PURCHASING	
246 35 6	Other Access Control Systems - SUBJECT TO	\$2,915,070
	COOPERATIVE PURCHASING	
246 36	Locking Devices - SUBJECT TO COOPERATIVE	\$5,256,563
	PURCHASING	
246 40	Intrusion Alarms and Signal Systems - SUBJECT TO	\$10,265,778
	COOPERATIVE PURCHASING	
246 42 1	Facility Management Systems - SUBJECT TO	\$35,367,675
	COOPERATIVE PURCHASING	
246 42 2	Facility Management Systems - SUBJECT TO	\$13,032,362
	COOPERATIVE PURCHASING	
246 42 3	Facility Management Systems - SUBJECT TO	\$13,469,210
	COOPERATIVE PURCHASING	
246 43	Perimeter Security/Detection Systems - SUBJECT TO	\$3,431,696

	COOPERATIVE PURCHASING	
246 50	Ancillary Services relating to Security/Facility Management	\$69,637,456
21000	Systems - SUBJECT TO COOPERATIVE PURCHASING	ψου,σοι, 100
246 51	Installation of Security/Facility Management Systems	\$9,141,286
	Requiring Construction - SUBJECT TO COOPERATIVE	**, , **
	PURCHASING	
246 52	Professional Security/Facility Management Services -	\$215,892,722
	SUBJECT TO COOPERATIVE PURCHASING	
246 53	Facility Management and Energy Solutions - SUBJECT	\$803,379
	TO COOPERATIVE PURCHASING	
246 54	Protective Service Occupations - SUBJECT TO	\$846,749,314
	COOPERATIVE PURCHASING	
246 60 1	Security Systems Integration and Design Services -	\$898,955
	SUBJECT TO COOPERATIVE PURCHASING	
246 60 2	Security Management and Support Services - SUBJECT	\$7,342,462
	TO COOPERATIVE PURCHASING	
246 60 3	Security System Life Cycle Support - SUBJECT TO	\$2,693,214
	COOPERATIVE PURCHASING	
246 60 4	Total Solution Support Products - SUBJECT TO	\$123,114
0.40.00	COOPERATIVE PURCHASING	# 20,004,005
246 99	Introduction of New Products/Services relating to Alarm and	\$88,661,385
	Signal Systems/Facility - SUBJECT TO COOPERATIVE	
260.01	PURCHASING Boats, Powered - SUBJECT TO COOPERATIVE	¢157 500 001
260 01	PURCHASING	\$157,508,081
260 03	Boats, Nonpowered - SUBJECT TO COOPERATIVE	\$1,821,192
200 03	PURCHASING	Ψ1,021,132
260 06	Boats, Inflatable, Powered and Nonpowered - SUBJECT	\$37,273,846
200 00	TO COOPERATIVE PURCHASING	ψο. ,Ξ. ο,ο .ο
260 09	Inboard and Outboard Engines, Marine Diesel Propulsion	\$19,526,858
	Engines (Ranging in Horsepower from 150-4,000) -	, , ,
	SUBJECT TO COOPERATIVE PURCHASING	
260 10	Marine Craft Electronics - SUBJECT TO COOPERATIVE	\$1,532,450
	PURCHASING	
260 11	Marine Craft Trailers and Trailer Accessories/Spare Parts -	\$109,450
	SUBJECT TO COOPERATIVE PURCHASING	
260 12	Floating Marine Barriers and Booms, Floats, Perimeter	\$6,745,501
	Floats, and Moorings - SUBJECT TO COOPERATIVE	
	PURCHASING	
260 13	Marine Craft Modifications, Marine Craft Repair and Marine	\$522,882
	Craft Spare Parts - SUBJECT TO COOPERATIVE	
	PURCHASING	
260 14	Harbor/Waterfront Security Products and Services and	\$1,255,226
	Professional Marine Security Services - SUBJECT TO	
	COOPERATIVE PURCHASING	
260 98	Ancillary Services Relating to Marine Craft Systems -	\$633,914
260.00	SUBJECT TO COOPERATIVE PURCHASING	\$7.040.004
260 99	Introduction of New Products and Services Items Directly Related to Marine Equipment - SUBJECT TO	\$7,918,004
	COOPERATIVE PURCHASING	
426 1A	Miscellaneous Personal Equipment - SUBJECT TO	\$122,878,429
720 IA	micronanicous i organai Equipment - 0000E01 10	Ψ122,010,429

	COOPERATIVE PURCHASING	
426 1B	Body Armor - SUBJECT TO COOPERATIVE	\$59,043,942
	PURCHASING	¥***,****,***=
426 1C	Helmets - SUBJECT TO COOPERATIVE PURCHASING	\$8,335,244
426 1D	Restraining Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$16,268,653
426 1G	Miscellaneous Non-Personal Law Enforcement Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$9,927,431
426 2A	Canine Training and Handling Equipment, Canine Search and Detection - SUBJECT TO COOPERATIVE PURCHASING	\$6,529,092
426 3A	Emergency Signal Systems - SUBJECT TO COOPERATIVE PURCHASING	\$15,673,546
426 3B	In-Vehicle Protection and Restraint Systems - SUBJECT TO COOPERATIVE PURCHASING	\$761,165
426 3C		\$0
426 3D	Police Bicycles	\$0
426 4C	Night Vision Equipment - SUBJECT TO COOPERATIVE PURCHASING	\$31,381,631
426 4D	Alcohol Detection Kits and Devices - SUBJECT TO COOPERATIVE PURCHASING	\$270,086
426 4E	Bomb Disposal and Hazardous Material Protective and	\$34,462,309
	Detective Equipment - SUBJECT TO COOPERATIVE PURCHASING	
426 4F	Emergency Preparedness and First Responder Equipment, Training and Services - SUBJECT TO COOPERATIVE PURCHASING	\$36,211,124
426 4G	Firearms Storage, Securing and Cleaning Equipment; Unloading Stations; Bullet Recovery Systems and Gun Racks - SUBJECT TO COOPERATIVE PURCHASING	\$19,693,159
426 4J	Target Systems/Target Range Accessories - SUBJECT TO COOPERATIVE PURCHASING	\$17,229,339
426 4K	Metal and Bomb Detection Equipment: - SUBJECT TO COOPERATIVE PURCHASING	\$187,595,287
426 4L	Fingerprinting/Palmprinting (Taking and Detection) and Evidential Casting Materials - SUBJECT TO COOPERATIVE PURCHASING	\$9,654,248
426 4M	Drug Testing Equipment and Kits - SUBJECT TO COOPERATIVE PURCHASING	\$11,265,427
426 4N	Criminal Investigative Equipment and Supplies - SUBJECT TO COOPERATIVE PURCHASING	\$2,043,698
426 4Q	Vehicle Monitor (Tracking) Systems - SUBJECT TO COOPERATIVE PURCHASING	\$7,175,470
426 4R	Radiation/Nuclear Material Detection Equipment	\$0
426 4S	Closed Circuit Surveillance Systems - SUBJECT TO COOPERATIVE PURCHASING	\$40,320,991
426 5A	Aircraft Armoring and Ancillary Services - SUBJECT TO COOPERATIVE PURCHASING	\$839,995
426 5B	Armored Vehicles, Vehicle Armoring Services, Wheeled Vehicles - SUBJECT TO COOPERATIVE PURCHASING	\$23,455,621
426 6	Law Enforcement and Security Training - SUBJECT TO	\$9,849,787

266		COOPERATIVE PURCHASING	
COOPERATIVE PURCHASING Introduction of New Services/Products related to Law \$61,116,015 Enforcement and Security Equipment - SUBJECT TO COOPERATIVE PURCHASING 465.8 Flood Control Equipment - Traditional and Alternative \$4,427 Approaches - SUBJECT TO COOPERATIVE PURCHASING PURCHASING 465.9 Medical/ Rescue Kits - SUBJECT TO COOPERATIVE \$2,645,674 PURCHASING PURCHASING Emergency Patient Transportation and Immobilization \$3,960,035 Devices - SUBJECT TO COOPERATIVE PURCHASING 465.11 Fire Extinguishing/Suppressing Products, Retardant, Foams and Equipment - SUBJECT TO COOPERATIVE PURCHASING 465.17 Firefighting Distress/Signal Devices and Heat Sensing Devices - SUBJECT TO COOPERATIVE PURCHASING Devices - SUBJECT TO COOPERATIVE PURCHASING 465.19 Firefighting and Rescue Tools, Equipment and Accessories \$3,203,652 SUBJECT TO COOPERATIVE PURCHASING 545,373,195 Protection Products, Related Support Items and Solutions SUBJECT TO COOPERATIVE PURCHASING 545,373,195 Protection Products, Related Support Items and Solutions SUBJECT TO COOPERATIVE PURCHASING S1,283 S1,283 PURCHASING S1,283 S1,283 PURCHASING S1,283 S1,283 S1,283 S1,283 S1,283 S1,283 S1,283 PURCHASING S1,283 S1,28	426 7		\$42.838
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466 9 Medical Rescue Kits - SUBJECT TO COOPERATIVE PURCHASING \$2,645,674 465 10 Emergency Patient Transportation and Immobilization Devices - SUBJECT TO COOPERATIVE PURCHASING \$3,960,035 465 11 Fire Extinguishing/Suppressing Products, Retardant, Foams and Equipment - SUBJECT TO COOPERATIVE PURCHASING \$8,240,097 465 17 Firefighting Distress/Signal Devices and Heat Sensing Devices - SUBJECT TO COOPERATIVE PURCHASING \$3,874,862 465 19 Firefighting and Rescue Tools, Equipment and Accessories - SUBJECT TO COOPERATIVE PURCHASING \$3,203,652 - SUBJECT TO COOPERATIVE PURCHASING 465 22 Breathing Air Equipment, Inhalator Devices, Respiratory Protection Products, Related Support Items and Solutions - SUBJECT TO COOPERATIVE PURCHASING \$567 4 567 4 Helicopter Equipment and Products for Search and Rescue and Firefighting Applications - SUBJECT TO COOPERATIVE PURCHASING \$5,642,461 567 8 Burning Equipment - SUBJECT TO COOPERATIVE PURCHASING \$51,283 567 15 Hoses, Valves, Fittings, Nozzles, Couplings and Related Accessories. Hoses - SUBJECT TO COOPERATIVE PURCHASING \$5,109,331 567 99 Introduction of New Products and Services relating to Firefighting and Rescue Equipment - SUBJECT TO COOPERATIVE PURCHASING \$26,671,893 633 1 Gloves - Industrial, Work and Cold Weather Gloves - S26,671,893 \$		Approaches - SUBJECT TO COOPERATIVE	
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### Emergency Patient Transportation and Immobilization Devices - SUBJECT TO COOPERATIVE PURCHASING #### Extinguishing/Suppressing Products, Retardant, Foams and Equipment - SUBJECT TO COOPERATIVE PURCHASING ####################################	465 9		\$2,645,674
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633 6A Emergency Response/Hazmat Clothing and Related \$2,942,038 Products - SUBJECT TO COOPERATIVE PURCHASING 633 15 Rainwear. Lightweight Rainwear - SUBJECT TO \$1,971,969 COOPERATIVE PURCHASING 633 16 Footwear. Men's Over-the-Sock Boots (Work, Uniform, Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING 633 18 Footwear. Men's or Women's Overshoes, Rubber - \$548,187 SUBJECT TO COOPERATIVE PURCHASING	633 6		\$1,054,068
Products - SUBJECT TO COOPERATIVE PURCHASING Rainwear. Lightweight Rainwear - SUBJECT TO \$1,971,969 COOPERATIVE PURCHASING 633 16 Footwear. Men's Over-the-Sock Boots (Work, Uniform, Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING 633 18 Footwear. Men's or Women's Overshoes, Rubber - \$548,187 SUBJECT TO COOPERATIVE PURCHASING	633 6A	•	\$2,942,038
633 15 Rainwear. Lightweight Rainwear - SUBJECT TO \$1,971,969 COOPERATIVE PURCHASING 633 16 Footwear. Men's Over-the-Sock Boots (Work, Uniform, Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING 633 18 Footwear. Men's or Women's Overshoes, Rubber - \$548,187 SUBJECT TO COOPERATIVE PURCHASING	000 07		Ψ2,942,030
COOPERATIVE PURCHASING Footwear. Men's Over-the-Sock Boots (Work, Uniform, \$19,024,742 Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING Footwear. Men's or Women's Overshoes, Rubber - \$548,187 SUBJECT TO COOPERATIVE PURCHASING	633 15		\$1.971.969
Sport) and Women's Over-the-Sock Boots (Work, Uniform, Sport) - SUBJECT TO COOPERATIVE PURCHASING 633 18 Footwear. Men's or Women's Overshoes, Rubber - \$548,187 SUBJECT TO COOPERATIVE PURCHASING			, , , , , , , , , , , , , , , , , , , ,
Sport) - SUBJECT TO COOPERATIVE PURCHASING Footwear. Men's or Women's Overshoes, Rubber - \$548,187 SUBJECT TO COOPERATIVE PURCHASING	633 16	Footwear. Men's Over-the-Sock Boots (Work, Uniform,	\$19,024,742
Footwear. Men's or Women's Overshoes, Rubber - \$548,187 SUBJECT TO COOPERATIVE PURCHASING		Sport) and Women's Over-the-Sock Boots (Work, Uniform,	
SUBJECT TO COOPERATIVE PURCHASING		Sport) - SUBJECT TO COOPERATIVE PURCHASING	
	633 18	Footwear. Men's or Women's Overshoes, Rubber -	\$548,187
Footwear. Men's Safety Toe Shoes or Boots and Women's \$4,886,180			
	633 19	Footwear. Men's Safety Toe Shoes or Boots and Women's	\$4,886,180

	Safety Toe Shoes or Boots - SUBJECT TO	
	COOPERATIVE PURCHASING	
633 21A	Shipboard/Aircraft Anti-Exposure Immersion Clothing Not	\$7,742,989
	Otherwise Covered - SUBJECT TO COOPERATIVE	<i>,</i> , , , , , , , , , , , , , , , , , ,
	PURCHASING	
633 22	Extreme Cold Weather Clothing. Coats, Jackets, Vests,	\$94,657,950
	Hoods and Hats - SUBJECT TO COOPERATIVE	
	PURCHASING	
633 23	Extreme Cold Weather Clothing. Overalls, Coveralls,	\$8,247,217
	Pants, Insulated - SUBJECT TO COOPERATIVE	
	PURCHASING	
633 25	Footwear. Boots, Insulated, Waterproof, Extreme Cold	\$2,529,722
	Weather - SUBJECT TO COOPERATIVE PURCHASING	
633 26	Special Purpose Work clothes. Disposable Clothing -	\$486,343
	SUBJECT TO COOPERATIVE PURCHASING	
633 27	Special Purpose Work clothes. Coveralls, General	\$1,385,105
	Purpose, Detainee Clothing - SUBJECT TO	
	COOPERATIVE PURCHASING	
633 30	Structural Fire Fighting Clothing. Coat, Turnout; Trousers -	\$5,589,032
	SUBJECT TO COOPERATIVE PURCHASING	
633 30A	Structural Fire Fighting Clothing. Coat, Turnout, Proximity;	\$5,832,012
	Trousers, Proximity; Helmets, Proximity - SUBJECT TO	
000.00	COOPERATIVE PURCHASING	Ф 7 45 400
633 32	Structural Fire Fighting Clothing. Boots, Bunker and Hip - SUBJECT TO COOPERATIVE PURCHASING	\$745,492
633 33	Structural Fire Fighting Clothing. Gloves - SUBJECT TO	¢504 337
033 33	COOPERATIVE PURCHASING	\$504,337
633 35	Structural Fire Fighting Clothing. Protective Hoods -	\$150,917
000 00	SUBJECT TO COOPERATIVE PURCHASING	ψ130,317
633 37	Structural Fire Fighting Clothing. Fire Fighter's Station	\$3,913,891
000 0.	Wear - SUBJECT TO COOPERATIVE PURCHASING	ψο,ο.ο,οο
633 38	Wildland Fire Fighting Clothing - Personal Protection. Shirts	\$1,058,565
	and Pants (BDU's) NFPA 1977 Compliant - SUBJECT TO	, ,,
	COOPERATIVE PURCHASING	
633 39	Wildland Fire Fighting Clothing - Personal Protection.	\$178,742
	Brush Shirts, Pants, Coats, Jackets, Jumpsuits - NFPA	
	1977 Compliant. Shirts, Pants, coats, Jumpsuits, coveralls -	
	Flame Resistant. Not NFPA Compliant - SUBJECT TO	
	COOPERATIVE PURCHASING	
633 40	Flotation Devices. Personal Flotation Devices, Coast Guard	\$4,104,048
	Approved Under 46 CFR 160.064; and Personal Flotation	
	Devices Not Coast Guard Approved - SUBJECT TO	
	COOPERATIVE PURCHASING	
633 43	Wildland Fire Fighting Clothing - Personal Protection.	\$533,255
	Helmets, Safety, Wildfire - NFPA 1977 Compliant -	
	SUBJECT TO COOPERATIVE PURCHASING	
633 45	Wildland Fire Fighting Clothing - Personal Protection.	\$840,251
	Helmets, Safety, Electrical Construction (Welder's) -	
000.47	SUBJECT TO COOPERATIVE PURCHASING	^ ^ ^ ^ ^ ^ ^ ^ ^ - ^ - ^ - ^ - ^ - - - - - - - - - -
633 47	Security Wear, EMS Clothing and Related Products -	\$2,043,877
	SUBJECT TO COOPERATIVE PURCHASING	

633 48	High Visibility, Reflective Safety Products - SUBJECT TO	\$2,471,673
	COOPERATIVE PURCHASING	
633 49	Medical/Hospital Clothing - SUBJECT TO COOPERATIVE	\$104,552
	PURCHASING	
633 50	Industrial Work Shirts and Pants - SUBJECT TO	\$747,753
	COOPERATIVE PURCHASING	
633 51	Concealment Clothing, Camouflage Clothing and BDU's -	\$1,120,182
	SUBJECT TO COOPERATIVE PURCHASING	
633 52	Miscellaneous Footwear Accessories - SUBJECT TO	\$145,157
	COOPERATIVE PURCHASING	
633 60	Miscellaneous Undergarments for use with Special Purpose	\$542,624
	Clothing - SUBJECT TO COOPERATIVE PURCHASING	
633 61	Special Purpose Clothing not elsewhere covered under this	\$137,684
	solicitation - SUBJECT TO COOPERATIVE PURCHASING	
633 70	Cool/Hot Products - SUBJECT TO COOPERATIVE	\$54,476
	PURCHASING	
633 99	Introduction of New Products/Services relating to Special	\$18,862,228
	Purpose Clothing - SUBJECT TO COOPERATIVE	
	PURCHASING	